

Innovation and Leadership Lab

*Lead with Purpose. Connect with Impact.
Shape What's Next.*



INSPIRE
Bold Ideas



CONNECT
Meaningful Partnerships



EMPOWER
Future Leaders



AUGUST 16-18, 2026



**HOTEL KABUKI,
SAN FRANCISCO, CA**

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WHAT'S NEXT IS ALREADY HERE

Self-funding has changed. Renewals bring more volatility.
Risk is expanding. Clients are asking harder questions.

The best consultants need a strategy that holds up over time.
VERIS by Benecon *is* a different market conversation.



Long-Term Stability & Performance

VERIS is the independent, national consortium model helping employers simply & safely self-fund with:

- No shared member risk
- No upfront collateral
- No new lasers at renewal
- 100% surplus return
- Guaranteed renewability

VERIS is built for employers – *on purpose*.



📍 Meet Kevin at
NABIP Region 8

Kevin Duffy
Regional Sales Director

📞 (415) 203-0465

✉️ kduffy@benecon.com

Master Self-Funding. Lead the Market.

Learn advanced self-funding from Benecon experts including strategies for stop-loss, claims data & Rx risk.

Scan to Register



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August 16-18, 2026 | Hotel Kabuki | San Francisco, CA



SUNDAY, AUGUST 16

10 AM - 12 PM	Trail Talks - Golden Gate Bridge
1 PM	San Francisco Giants Game, Sponsored by Benecon
6 - 7:30 PM	Welcome Reception at the Bamboo Hut

MONDAY, AUGUST 17

7 - 8 AM	Sponsor Setup
8 - 9 AM	Breakfast and Networking with the Sponsors
9 - 9:30 AM	Wellness Session and Opening Remarks; Wellness Session sponsored by ILMEDS
9:30 - 10:20 AM	AI, Genomics, and the Coming Revolution in Human Healthspan, Dr. Wei-Wu He, Executive Chairman of Human Longevity; *California CE Approved*
10:20 - 10:50 AM	Break with our Sponsors; Sponsored by Amwins
10:50 - 11:40 AM	Fireside Chat: Rethinking Retention and Unit Economics in Medicare Distribution with Intelligent Voice AI, Presented by Naama O. Pozniak and Alex Doonanco *California CE Approved*
11:40 AM - 12:30 PM	PBM Panel: Follow the Dollar - The Real Math Behind a pharmacy spend that Brokers Need to Master for Medicare, High-Deductible & Self-Funded Policies; Moderated by Rachel Strauss; *California CE Approved*
12:30 - 1:30 PM	Lunch and Networking with the Sponsors
1:30 - 2:50 PM	How NABIP works / Legislative / PAC / Media Relations / Communications
2:50 - 3:05 PM	Break with our Sponsors
3:05 - 3:50 PM	Membership / Retention / Professional Development
3:50 - 4:05 PM	Break with our Sponsors; Sponsored by Word & Brown
4:05 - 4:50 PM	Member Recognition / DEIB / LPRT
4:50 - 5 PM	Sponsor Presentations / Comments / Dismissal
5:30 PM	Reception at Haibu at the Kabuki hotel, Sponsored by Human Longevity
After Reception	Dinner on your own

TUESDAY, AUGUST 18

8 - 9 AM	Breakfast and Networking with the Sponsors
9 - 9:30 AM	Welcome Comments / Leadership Development Tools Overview
9:30 - 10:15 AM	NABIP Leadership: Leadership Development, Presidents, Pres-Elect, Treasurers and Secretary
10:15 - 10:45 AM	Break with our Sponsors
10:45 - 11:00 AM	Medicare and Symposium (Chapter Events)
11:00 - 11:45 AM	Committee Collaboration and Debrief
11:45 AM - 12 PM	Closing Comments and Dismissal

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THANK YOU TO OUR SPONSORS!

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CRC BENEFITS

NABIP PAC ALLOWS US TO...

Engage

NABIP PAC engages with lawmakers from both parties to make sure NABIP members' voices are heard.

Educate

NABIP PAC educates legislators about how to provide Americans with superior health care.

Support

NABIP PAC supports lawmakers who prioritize high-quality, low-cost health care.

HOW NABIP PAC WORKS

Where does your contribution go?



The ideal candidate

- ✓ Believes in a privately run healthcare system
- ✓ Understands the importance of health insurance agents and brokers
- ✓ Supports legislation that advances the interests of consumers, agents, and brokers.



Identifying worthy recipients

The NABIP PAC Board selects candidates based on their positions on key healthcare issues.



Why NABIP PAC matters

Your contribution to NABIP PAC allows us to communicate to policymakers how their decisions impact your industry and your clients.



MAKE YOUR VOICE HEARD!

Visit us online at NABIPPAC.NABIP.org



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WI-FI SPONSOR

CRC BENEFITS

Wi-Fi Access Instructions

1. Select @Hyatt_Meeting from your available WiFi networks.
2. Connect to the network.
3. Password: **kabukievent2026**
4. Open your browser if prompted and accept the terms & conditions.

WHY NABIP IS INVESTING IN A NEW AMS

A modern platform. Stronger chapters. Greater impact.



FROM OUTDATED

- ✗ Built for the past
- ✗ Limited chapter functionality
- ✗ Not designed for today's member expectations



TO FUTURE-READY

- ✓ Built for the future
- ✓ Powerful tools for chapters and members
- ✓ Modern experience. Better results.



BENEFITS FOR CHAPTERS



COMPLETE CHAPTER MANAGEMENT

Replaces StarChapter with one integrated platform.



EMAIL MARKETING

Create and send newsletters without Constant Contact or Mailchimp.



WEBSITE BUILDER

Build and manage your chapter website without Wix, WordPress, or Squarespace.



EVENTS & REGISTRATION

Create events, manage registrations, and collect payments—all in one place.



REAL-TIME REPORTING

Access live dashboards and reports without manual requests.



ROLE-BASED ADMINISTRATION

Secure access by role with easy chapter admin updates for permissions and leadership changes.

WHY NOW?



20+ YEARS OLD
Our current AMS is more than 20 years old.



RISING COSTS, LIMITED VALUE
Increasing costs are outpacing member experience.



TECHNOLOGY HAS EVOLVED
Member and chapter expectations have grown.



2027 DEADLINE
Current AMS vendor support ends in 2027.



CURRENT AMS SUPPORT ENDS IN 2027.
Investing today ensures NABIP remains strong, connected, and prepared for the future.



ONE PLATFORM. ENDLESS POSSIBILITIES.

Replace multiple chapter tools with one modern solution that saves time, reduces costs, and helps chapters focus on serving members—not managing technology.

DONATE TODAY!

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nabipfoundation.org/donate





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Thank you
FOR COMING!

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